

RICHARD WATTS, FICS

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PROFESSIONAL EXPERIENCE

04/2008 – present

HR Maritime Sarl, Geneva, Switzerland

Founder – Managing Director

Creation and Management of the company.

- ✓ Consultancy
 - Trade Consultancy
 - Shipping Consultancy
 - Insurance Consultancy
- ✓ Training Solutions
 - Direct Training for companies
 - STSA Training
- ✓ Outsourcing Solutions
 - Laytime Management
 - DA Verification
 - Operational Solutions
- ✓ Insurance
 - Claim Management
 - Policy Placement
- ✓ Commodity Brief Series
 - Series of short videos on commodities and fundamentals of trading available on YouTube

11/2007 – 03/2008

Preparation of company creation

- ✓ Statutes, Legal, Insurance, Offices, Website, Email etc

09/2003 – 10/2007

Addax & Oryx Group

Ascot Commodities, Geneva, Switzerland

Shipping / Operations – Rice Department

- ✓ Working in a small business nit trading/shipping over 1 million tonnes of Bagged Rice per year. Approximately 50 vessels.
- ✓ Assisting in negotiation and fixture of vessels on Voyage and Time Charter
- ✓ All Post fixture work for vessels on Voyage Charter
- ✓ Supervision of operations of vessels on Time Charter
- ✓ All coordination and communication with agents
- ✓ All coordination and communication with Owners of Vessels.
- ✓ Supervision of all loading and discharging operations
- ✓ When necessary, visiting specific ports to assist in arranging discharge
- ✓ Overall supervision of all insurance files and policy renewal
- ✓ Management of all Legal/Arbitration/Laytime Files.
- ✓ Maintaining the overall Trading/Shipping position

08/2000 – 08/2003

Rustal Trading Ltd, Geneva, SwitzerlandTrading – Execution/Operations Cement Department (02/2002–09/200

- ✓ Assisting the Senior Trader for cement and running the department while he travelled
- ✓ Coordinating the daily operations of the cement trading division along with other duties such as arranging all purchase and sale contracts and all corresponding documentation in Origin and Destination
- ✓ Maintaining the Trading position for Cement
- ✓ Finalising accounts with shippers and receivers
- ✓ Coordinating with the freight department for vesses of all cement cargoes from Egypt and Thailand to West Africa

Legal/Insurance Department (04/2002 – 02/2003)

- ✓ Manage all legal files of the company eg Contract/Insurance/charter hire disputes and cargo claims
- ✓ Coordinating and briefing the company's lawyers in various jurisdictions on new cases and old
- ✓ Maintaining all legal files, new and old
- ✓ Maintaining the insurance claims

Trading – Execution/Operations Rice Department (02/2001 – 04/2002

- ✓ Controlling the documentation for about 5 vessels at any one time
- ✓ Maintaining the Trading position for Rice
- ✓ Maintaining the Shipping position
- ✓ Coordinating with the freight department for vessels of all rice cargoes from China, India, Burma and Thailand to East and West Africa and the Mediterranean
- ✓ Finalising accounts with shippers and receivers
- ✓ Managing the installation and training for a new integrated trading, accounting and communications software
- ✓ Managing the Computer Network
- ✓ During my time in the company, Rustal Trading Ltd was rated as the world number 2 in rice shipments from China, India, Burma and Thailand to mainly African destinations

Network Administrator 08/2000 – 02/2001

- ✓ To identify and develop the most suitable and stable network for the office
- ✓ Managing the installation and training for a new integrated trading, accounting and communications software. Fintrade, Finacount + Fintel
- ✓ Fully conversant with all commonly used computer software, especially Office, Windows, all email programs and Internet

02/00 – 07/2000

Hotel Ramada (***), Geneva, Switzerland**

Hotel Trainee, Temporary Job

- ✓ To assist the reception staff and associated duties

August 1999

DuPont DeNemours, Geneva, Switzerland

IT Specialist, Summer Job

- ✓ Updating the database of Chemicals in the research and development centre

August 1998

DuPont DeNemours, Geneva, Switzerland

Service Technique, Summer Job

- ✓ Working in the Technical services department

Volunteer experience 02/98 – 06/98 Kibbutz Kfar Hannassi, Israel
✓ 4 months working as a volunteer on a Kibbutz in Israel

Education 09/98 – 07/99 Kings College London, London, UK
Physics Degree
✓ Completed first year of a degree course in Physics

09/97 – 01/98 Cambridge Centre for Sixth Form Studies
✓ A-Levels

09/95 07/97 College du Lemman, Versioix, Switzerland
✓ A-Levels (Part)

09/92 – 07/95 Bedford School, Bedford, UK

Professional qualifications

Fellow of the Institute of Chartered Shipbrokers – ICS

7 Qualifying Exams – Introduction to Shipping, Shipping Business, Economics of Sea Transport and International Trade, Legal Principles of Shipping Business (distinction), Dry Cargo Chartering, Tanker Chartering and Ship Operations and Management

Associations

Propeller Club, Geneva – President
SOS Mediterranee Suisse – President

Languages

English – Mother Tongue
French – Written and Spoken