

MARK TAYLOR

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CAREER OVERVIEW

My career in shipping began in August 1980 with the Maersk Company London where I was fortunate enough to participate in their extensive trainee scheme encompassing an all round education in the various sections of an active shipping company. My preferred vocation was always dry cargo chartering and fortunately my traineeship included a year with Maersk Broker where I was given a good grounding in chartering but also the codes and ethics of the Baltic Exchange. After completing my time with Maersk, I enjoyed a brief dalliance with the Bunker Broking world before accepting a position in March 1991 as a competitive Dry Cargo broker with Simpson, Spence and Young. In 2009 I became a partner of SSY and after nearly 28 years with the company, I intend to retire from the company and offer my services as consultant to the partnership and also to some of the close clients that I have been fortunate to work with over the years. My experience has been exclusively within the Dry Bulk Chartering world, predominantly on the Panamax and Post Panamax sizes and mostly with the Greek Ship Owners and Japanese principals. Over the past 5 or 6 years I have concentrated more on the longer period or project side of the business with a greater connection to our Sale and Purchase department.

I have been fortunate enough to travel extensively and I feel I have learned a great deal from meeting so many clients over the years. I consider myself to be a rational individual who will always take time to consider any situation and assess with the Knowledge I have gained.

Career History

August 1980 to April 1988	The Maersk Company, London
April 1988 to January 1989	Harris and Dixon Shipbrokers Limited
January 1989 to March 1991	North End Oil Limited
March 1991 to date	Simpson, Spence and Young

Professional Qualifications

During my traineeship with Maersk, I sat the Shipbrokers exams and became a member of the Institute of Chartered Shipbrokers.

Interests

I have a keen interest in most sports but especially cricket and, in the last two years, have become a qualified umpire officiating in the Essex League. Music is also important to me, but my biggest regret is not following my music lessons at a younger age.