

JEFFREY BLUM FICS FCI Arb

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EXPERIENCE

The fourth generation of a shipping and logistics family, I have been a freight forwarder, shipbroker, charterer, shipowner/operator of wet and dry cargoes and ships since 1973. My main expertise is laytime and demurrage, voyage estimates, bills of lading, charter party disputes, shipbroker ethics and other commercial disputes. I have been an arbitrator under LMAA terms since 1994, ICSAS terms since its inauguration in 2005 and SCMA terms since 2019.

1994 - PRESENT

INTERLINK INTERNATIONAL TRADING (UK) LTD (own company)

Commercial claims consultant to international clients including oil majors, wet and dry commodities traders, ship owners, charterers, solicitors and governments.

- Enhanced the fledgling marketing department of soft and hard commodities trading company and trained some of the company's staff in trading and transport.
- Was claims consultant to UK fertilizer traders, enabling substantial sums to be recouped. Spent 6 weeks in N & S Vietnam solving major commercial disputes and introducing customs bonded warehousing to that country.
- Handled large backlogs of demurrage claims for several oil traders and managers of fleets of tankers, recouping many claims previously considered closed. Prevented future disputes by advising traders on practical contractual problems.
- Consultant on documentary arbitration for Far Eastern operators of a fleet of container ships. Involved in particular with cases of barratry and of smuggling.
- Shipping consultant to various traders in UK dealing in metals, ores and crude/fuel oil.
- Assist solicitors with full written opinions on commercial disputes and collate laytime calculations.
- Commodities broker and ship broker of dry and wet cargoes.
- **Bespoke trainer** for international corporate clientele in maritime and business courses in UK and abroad, including sole lecturer for many seminars worldwide.

1994 – PRESENT

MARITIME ARBITRATOR

- Sole and tribunal arbitrations under LMAA, ICSAS, SCMA terms. Specialities include charter parties and other maritime and trading contracts, Bills of Lading, Laytime & Demurrage (dry and wet).

1983 - PRESENT

EXPERT WITNESS

- Expert witness in (laytime and charter party) arbitration and court cases since 1983
- Member (and Council member) of BEWA (Baltic Expert Witness Association) since 2016
- Chairman of BEWA since December 2020

2002- PRESENT**MARITIME EDUCATION & TRAINING LTD** (own company)

Founder Director and principal lecturer of bespoke training and classroom/online courses in London and abroad for students, including those preparing for the semi-annual examinations of the Institute of Chartered Shipbrokers. Specialist courses include Introduction to Shipping, Shipping Business, Tanker Chartering and Dry Cargo Chartering, Legal Principles of Shipping, Economics of Sea Transport, Ships Sale & Purchase, Port Agency, Ship Operations & Management.

1984 – PRESENT**LECTURER**

- Visiting Lecturer in Shipping and Legal Studies at several universities and colleges, bespoke and public seminars and workshops for companies and governments globally, including Visiting Professor at World Maritime University and Shanghai Maritime University (since 2007)

1992 to 1994**PROCHART SERVICES LTD**

- Claims Manager, solely responsible for all commercial, legal and insurance claims for CANDY LOGISTICS, a turnkey, multi-modal transport group which handled shipments of the United Nations Peace Keeping Forces worldwide. Drafted full trading terms, conditions and charter party clauses.

1989 to 1992**MARITIME COMMERCIAL CLAIMS CONSULTANT**

- Clients included traders of soft, hard and wet commodities, shipowners and time charterers, management consultants and data research clients, port authorities, specialist shipbrokers and niche solicitors.

1987 to 1989**JACKSON OIL BROKING and ALBION OIL**

- Gasoil Broker of future and physical cargoes.

1986 to 1987**ZODIAC MARITIME AGENCIES**

- Post-fixture for shipowners of large fleet of dry cargo and tanker vessels.

1980 to 1985**MARC RICH & Co (Zug & London)**

- Freight Coordinator in Zug for worldwide dry & wet cargo traders. Post-Fixture Manager (& co-founder) of in-house shipbrokers CENTURY CHARTERING (UK) including for Clarendon and Alpine.

1973 to 1980**BLUSHIP (London, Hamburg, Basle) (family business)**

- Chartered Shipbroker with operators of multi-modal turn-key projects with BLUSHIP. Freight Forwarder with ADOLF BLUM & POPPER (4th generation family). Trainee with shipowners BERNHARD SCHULTE (Hamburg); Trainee with freight forwarders/Rhine barge operators SPEDAG (Basle); Trainee with underwriters and insurance brokers at LLOYD'S.

Fellow of Institute of Chartered Shipbrokers (1979) by examination (3rd in world)

ICS London & South East Branch Chairman 2005-2007, Education Officer since 2000

Fellow of Chartered Institute of Arbitrators (1997) (Honorary Associate 1979)

Member of Baltic Exchange (1976)

Baltic Expert Witness Association (BEWA) (Council since 2016, Chairman since 2020)

London Maritime Arbitrators Association (LMAA) (Active Supporting) (1994)

International Commodity & Shipping Arbitration Service (ICSAS) (Council) 2005

Singapore Chamber of Maritime Arbitration (SCMA) 2019

Fluent written and spoken German, Swiss-German and French, basic Italian
Author of many articles for shipping press and contributor to several textbooks