

## BASIL KARATZAS

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Office: +1 212 380 3700  
Mob: +1 713 545 5990  
Email: [info@bmkaratzas.com](mailto:info@bmkaratzas.com)  
Web: [www.karatzas.com](http://www.karatzas.com)

## CURRENT PROFESSIONAL EXPERIENCE

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2011 Founder & CEO

### **Karatzas Marine Advisors & Co., New York, NY, USA**

- Shipping Finance Advisory - arranging capital (equity, debt, mezz, leasing, senior lending, junior lending, etc) on behalf of shipping companies and shipping projects
- Extensive Sale & Purchase (S&) track-record representing both buyers and sellers for tankers, dry bulk, containerships and offshore shipping assets, including newbuilding, secondary market and demolition
- Extensive experience representing banks, insolvency administrators and liquidation trustees, judicial sales for valuation, advisory, operations and disposal of marine assets
- Liquidation Trustee mandated by the High Court of the Republic of the Marshall Islands for the sale of pelagic, tuna fishing vessels (Civil Action No 2017-281 and Civil Action 2017-282)
- Extensive track-record advising financial institutions on maritime matters and providing turn-key solutions on shipping transactions
- Expert knowledge of vessel valuations, ship appraisals and marine assets valuations including replacement cost methodology, market comparable approach, income approach. Our valuations have appeared in SEC filings, IPO offerings in the US and Singapore, annual reports of publicly listed companies, bond issuings, ship mortgages and documentation, expert testimony, court supporting documentation

### **PRIOR & OTHER PROFESSIONAL EXPERIENCE**

- Husbandry Agency
- Port Operations
- Marine Surveys
- Project Cargo
- Tanker Time-chartering
- Management Consulting
- Financial Consulting & Analysis
- Market Research and Industry Intelligence

### **PUBLICATIONS**

#### **'Public Debt Markets in Shipping'**

Chapter Contribution, 'The International Handbook of Shipping Finance'  
Edited by Professors Manolis G Kavussanos and Ilias D. Visvikis, Palgrave, Fall 2016.

#### **'Shipping Banks Face Sinking Prospects as the Postpone Reckoning'**

Opinion Article, The Wall Street Journal, September 19, 2016.

**'A Primer on Leasing Transactions in the International Maritime Sector'**, The Journal of Equipment Lease Financing, Fall 2009.

## EDUCATION

2016 – 2018      **HARVARD BUSINESS SCHOOL, Boston, Massachusetts.**

Owner / President Management Program (OPM51) Harvard Business School (HBS) Alumnus as of March 2018

1996-1999      **RICE UNIVERSITY, Houston, Texas.**

Jesse H. Jones Graduate School of Management.

**Master of Business Administration**, May 1999.

Concentrations: International Business, Entrepreneurship and Finance.

1994-1996      **HOUSTON BAPTIST UNIVERSITY, Houston, Texas.**

**Bachelor of Science**, Chemistry and Biology, August 1996.

## ACCREDITATIONS

- **Accredited Senior Appraiser (ASA)** for Machinery & Technical Specialties by the American Society of Appraisers
- **Fellow** - Institute of Chartered Shipbrokers (ICS)
- **Member** - American Institute of Certified Public Accountants (AICPA)

## MEMBERSHIPS & DIRECTORSHIPS

**American Bureau of Shipping (ABS)** – Council Member (2009 – 2014)

**Society of Naval Architects and Marine Engineers** - Associate Member (2008 – present)

**Baltic Exchange** - Member

**BIMCO** - Member

**Royal Institution of Naval Architects, The (RINA)**, Associate (2010 -present)

**Harvard Business School Alumni Association**

**HBS Club of NY** – Professional Association affiliated with Harvard University

**Royal Institute of International Affairs (RIIA) (Chatham House)** – Member

**Director, Board of Directors - Navigator Acquisition Company, publicly listed Capital Pool Company (CPC) on Toronto Stock Exchange**